Hey Team,  
  
Here are all the new Firefly speaker related line items we have added to SF price books so we can start quoting these puppies next week! All prices listed below are MSRP.

* [Speaker - Firefly - Wired - Kit](https://simplyhome.my.salesforce.com/01t1E00000NQFyq) ($59.95)
* [Speaker - Firefly - Wired - Speaker only](https://simplyhome.my.salesforce.com/01t1E00000NQFyv) ($39.95)
* [Speaker - Firefly - Wired - USB wall charger](https://simplyhome.my.salesforce.com/01t1E00000NQFz0) ($14.95)
* [Speaker - Firefly - Wired - Power extension cord](https://simplyhome.my.salesforce.com/01t1E00000NQFz5) ($5.95)
* [Speaker - Firefly - Wired - Audio extension cord - 6ft](https://simplyhome.my.salesforce.com/01t1E00000NQFzA)($5.95)
* [Speaker - Firefly - Wired - Audio extension cord - 25ft](https://simplyhome.my.salesforce.com/01t1E00000NQFzF) ($6.95)
* [Speaker - Firefly - Wired - Audio extension cord - 50ft](https://simplyhome.my.salesforce.com/01t1E00000NQFzK) ($7.95)\*\*\*

A few notes for assessing/quoting/pulling inventory:

* If a Firefly needs a speaker, always quote the kit, which includes 1 speaker, 1 wall charger, and 1 power extension cord. All other items above are either meant to be replacements or add-ons, if applicable.
* If multiple speakers are needed for a Firefly, they should be quoted as multiple speaker kits.
* To figure out if audio extension cords are needed, ask for the internet connection location in relation to where announcements need to be heard. If it's the same room and it's a smaller room, no extension needed.
* \*\*\*The super long 50ft audio extension cord wasn't always great in terms of sound quality so quote sparingly (if at all) until further notice.

Please add to Podio and QuickBooks accordingly.

Thanks and let me know if you have any questions.

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