

# COST SAVINGS ANALYSIS



Wisconsin



South Carolina



New York



North Carolina

Institution daily rate range

\$98 - \$248

\$210 - \$400

\$300 - \$800

\$300 - \$800

Supported Living daily rate range

\$80 - \$110

\$55 - 82

\$190

\$150 - \$185

Supported Living with technology

\$70

\$50

\$75

\$90

Medicaid waiver for enabling tech?

no

no

no

yes

SimplyHome enabling tech start date

2004

2011

2011

2012

State pilot project?

N/A

2013

2015

N/A

After initial purchase of technology, monthly service fees range from \$14.95 to \$115.

## Enabling Technology (ET) Basics

*Creating and maintaining independent living options while reducing costs for all*

### **We Face a Growing Crisis in Services for People with I/DD:**

- A growing shortage of caregivers
- Increased population of those needing care, with less available funding
- Cuts to Medicaid limit the implementation of flexible and technology-based supports

### **Advocating for Creative Solutions**

- Prioritize and mandate the value of person-centered planning, including the right to self-determination, and develop new models for community supported living.
- Rewrite waiver language and reallocate funding to include a more flexible system of natural supports so that technology can be one solution for independence.

### **Expanding Our View of Assistive Technology**

- Historically, Medicaid waivers utilize narrow definitions of assistive technology, limiting the services that can be used and who has access to those services.
- Enabling Technology (ET) expands the traditional concept of assistive technology, from devices that may address a single concern or challenge, to an entire range of services that support and sustain the individual's independence.
- When implemented correctly, ET does not replace human support, but is linked to agency services and caregiver support (both paid and natural supports).
- ET addresses the individual's desire to live as independently as possible in the community and to take reasonable risks, while reducing unnecessary staff support and over-reliance on institutional settings.

### **The “Why” of Enabling Technology for Community Supported Living**

- Measurable outcomes
- Improved outcomes and increased choice for families
- Dignity of Risk: Being able to live, work, and play in the community while learning from mistakes and successes
- Improving quality of life through self-determination
- Reducing costs

### **Across the United States, Enabling Technology produces outstanding, cost-effective outcomes:**

- One South Carolina provider is saving over \$50K per person per year by integrating enabling technology with community-supported living throughout their organization.
- As part of accountability to the DOJ, several states are using ET in conjunction with staff supports to reduce costs.
- One Wisconsin provider is saving over \$150/day for community placement vs. institutional care.
- Individuals from SC, WI, NY, and NC have saved \$40-60K per year by implementing technology as a part of CSL (with costs ranging from \$24-46K per year).

### **How Does ET Transform Lives?**

- ET provides solutions promoting independence, self-determination, and community integration.
- ET creates and documents measurable outcomes to enhance direct care planning.
- In conjunction with direct care, ET serves as a natural support that maximizes safety, reinforces skill development, and supports daily routines.

### **How Does ET Transform Funding?**

- Funding is no longer tied to a provider-owned home or a state institution; instead, funding is tied to self-directed services and supports.
- Reimbursement of brick-and-mortar settings is replaced by reimbursement for supporting a person where they choose to live.

